# Communication

Template Samples



## Test Drive Thank You - Part 1

Email Subject: Thanks for coming to visit John!

www.acmecars.co.nz | sales@acmecars.co.nz | Ph. 0800 623 687



## THANKS FOR COMING TO VISIT

#### Dear John

The team here, just wanted to say a sincere thank you for taking the time to visit our dealership recently.

We recognise there are many options & considerations to be made when purchasing your next vehicle and as such we genuinely appreciate you choosing to visit Acme Cars.

If there is anything we can do to help make your decision making process easier, better informed or more enjoyable, please do not hesitate to ask. Our staff have a wealth of knowledge when it comes to vehicles and we'd be only too happy to answer any questions you may have.

#### Kindest Regards

The Acme Cars team



2012 Lexus LF Concept

**VIEW ONLINE** 

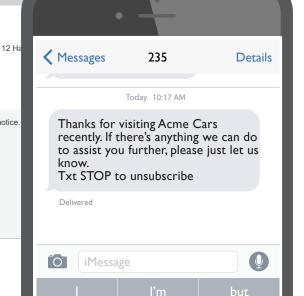
We really appreciate customer feedback & suggestions to help us improve our customer's experiences. If you have any suggestions or comments about the service you received while visiting us last, we'd love to hear from you. Simply email us at <u>sales@acmecars.co.nz</u> or call us on <u>0800 623 687</u> to let us know.

Vísít us onlíne at

#### acmecars.co.nz

If you prefer not to receive email messages like this from us <u>unsubscribe here</u>

Please Note: Any pricing is indicative only and subject to change by Acme Cars at any time without notice



## Test Drive Thank You - Part 2

Email Subject: Can we help in any way John?

www.acmecars.co.nz | sales@acmecars.co.nz | Ph. 0800 623 687



## CAN WE HELP IN ANY WAY?

#### Dear John

Thanks again for making contact a couple of weeks ago in regards to the Lexus LF Concept.

We trust your search for a new vehicle is going well, but if you haven't managed to find your dream vehicle yet, let us know as we'd love to assist you further where we can.

If you'd like to discuss your requirements further with one of our team, please just call us 0800 623 687 or email sales@acmecars.co.nz.

Kindest Regards The Acme Cars tean



2012 Lexus LF Concept

**VIEW ONLINE** 

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4	Messages	235	Details	
notice.	Today 10:17 AM			
1	Still looking for your dream car? Contact Acme Cars. We have vehicles arriving every day and would love to help out! Txt STOP to unsubscribe			
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## Enquiry Thank You

Email Subject: It was great to hear from you John

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## **THANKS FOR TOUCHING BASE**

The team here, just wanted to say thanks again for your recent enquiry on our Lexus

We recognise there are many options & considerations to be made when purchasing your next vehicle, so if there is anything we can do to help make this process easier, better informed or more enjoyable for you, please do not hesitate to ask.

Our staff are proud of the knowledge they have built up over the years and we'd be only too happy to answer any questions you may have.

We've actually recently stocked some similar

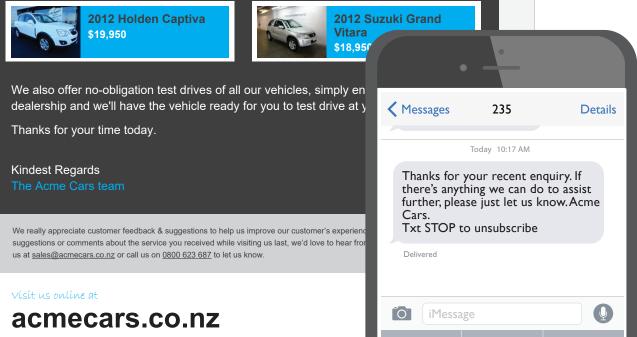


2012 Lexus LF Concept

**VIEW ONLINE** 

vehicles to the Lexus LF Concept you viewed, which may also be of interest to you.

I've listed a couple below. Please just click on each to get more info from our website, or if you prefer we'd be happy to talk you through the features of each in person.



If you prefer not to receive email messages like this

## Enquiry Price Drop

Email Subject: We've just reduced the price of our 2012 BMW 740...

www.acmecars.co.nz | sales@acmecars.co.nz | Ph. 0800 623 687

Acme Car Company \* \* \* \* \* \* 5.00 | 100 reviews DuyerScore



# PRICE DROP DON'T MISS OUT!

#### Dear Adam

Great news! The 2012 BMW 740 you recently enquired about has been reduced by \$1,500, making it now only \$122,000 +ORC.

If you would like to take this vehicle for a test drive, or have any questions, please give our friendly team a call on 03 123 4567 or reply to this email.

Kindest regards, The Acme Cars team



**2012 BMW 740 \$123,500 \$122,000 +ORC** 150,000 km, 4800 cc

VIEW ONLINE

#### Thinking about finance?

Are you in need of finance to purchase your next vehicle? Complete this simple form to find out what we can offer you.

APPLY ONLINE

We really appreciate customer feedback & suggestions to help us improve our customer's experiences. If you have any suggestions or comments about the service you received while visiting us last, we'd love to hear from you. Simply email us at <u>info@acmecars.co.nz</u> or call us on 03 123 4567 to let us know.

Visit us online at

acmecars co.nz

123 West St Westside City Centre

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www.acmecars.co.nz | sales@acmecars.co.nz | Ph. 0800 623 687

## PRICE DROP DON'T MISS OUT!

#### Dear Adam

Great news! The 2012 BMW 740 you recently test drove has been reduced by \$1,500, making it now only \$122,000 +ORC.

If you have any questions or would like to discuss purchasing options, please give our friendly team a call on 03 123 4567 or reply to this email.

Kindest regards, The Acme Cars team.



2012 BMW 740 \$123,500 \$122,000 +ORC 150,000 km, 4800 cc

VIEW ONLINE

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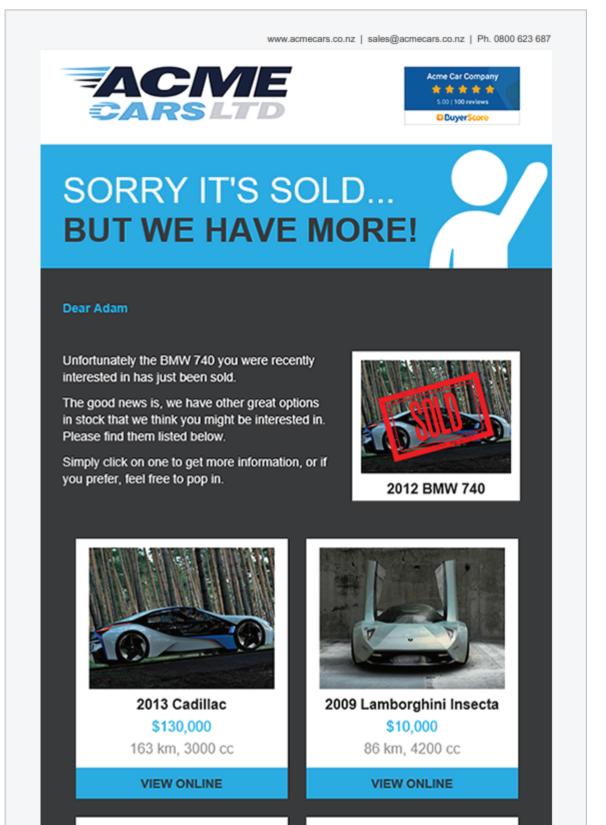
Visit us online at

acmecars.co.nz

123 West St Westside City Centre

## Enquiry / Test Drive Vehicle Sold

Email Subject: The 2012 BMW 740 you like has just sold but we have other great options...







## Post Sale Thank You

Email Subject: Thank you for choosing Acme Cars!

www.acmecars.co.nz | sales@acmecars.co.nz | Ph. 0800 623 687



## THANKS FOR CHOOSING US

#### Dear John

The team here at Acme Cars just wanted to say thanks again for purchasing your new Lexus LF Concept from us. We appreciate your decision to purchase specifically from our dealeship and hope we have exceeded your expectations in both customer service and delivery.

We do pride ourselves on taking care of those that matter most, and as a result it is our intention to assist you with your latest purchase wherever possible. From time to time, we'll send you helpful reminders as well as other useful information related to your vehicle, all in an effort to ensure you have the best experience you can with your new vehicle and Acme Cars.

Our business and reputation is built on great customer service and because of that we would love to also offer a warm welcome to any of your friends or family when purchasing their next vehicle. Just make sure you remind them to tell us you sent them.

Thanks again for choosing Acme Cars and we look forward to being of assistance to you over the coming months.

Kindest Regards The Acme Cars team

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Vísít us onlíne at

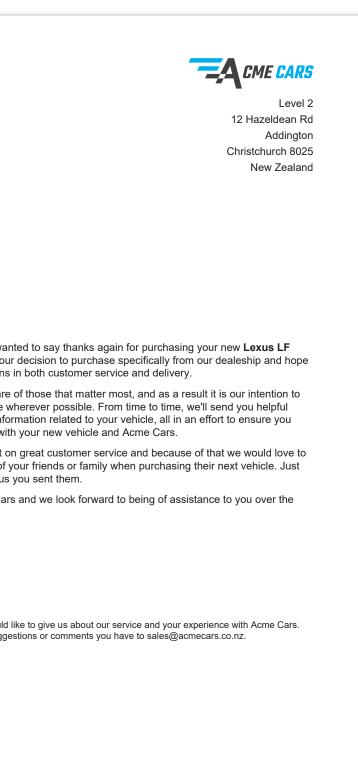
#### acmecars.co.nz

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Level 2 12 Hazeldean Road Addington Chrsitchurch New Zealand

Please Note: Any pricing is indicative only and subject to change by Acme Cars at any time without notice

### Post Sale Thank You



John Doe 123 West S Rd Northridge Whangarei 1130 New Zealand

Wednesday, April 1, 2016

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Kindest regards,

Your friends at Acme Cars

PS: We welcome any feedback you would like to give us about our service and your experience with Acme Cars. Please feel free to send through any suggestions or comments you have to sales@acmecars.co.nz.

### Happy Birthday

## A BIG HAPPY BIRTHDAY JOHN!

From all your friends at Acme Cars.

We hope you have a fantastic day!

#### Vísít us onlíne at

#### acmecars.co.nz

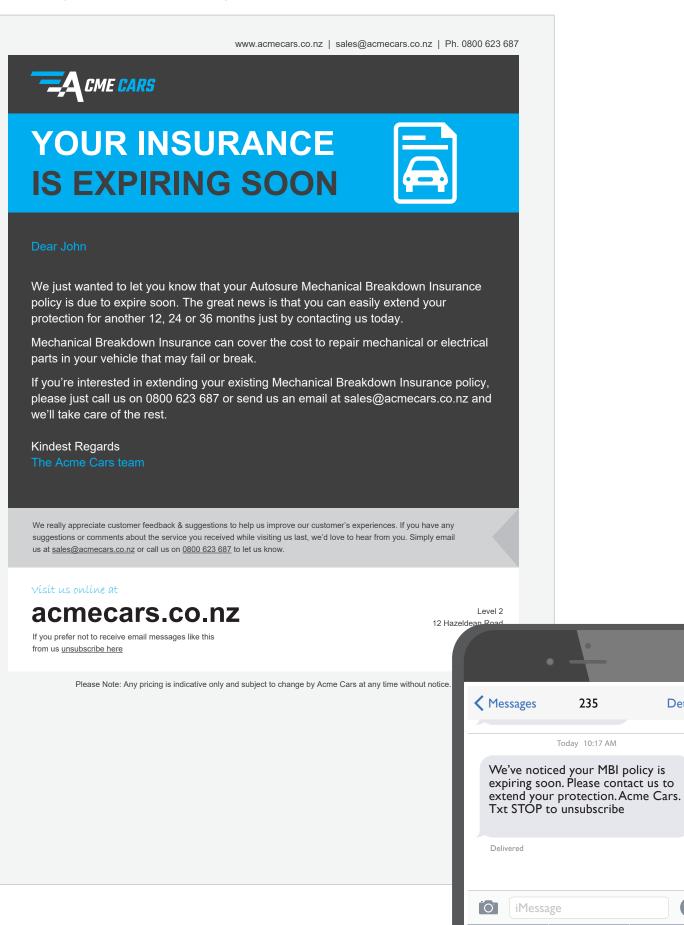
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### **MBI** Renewal

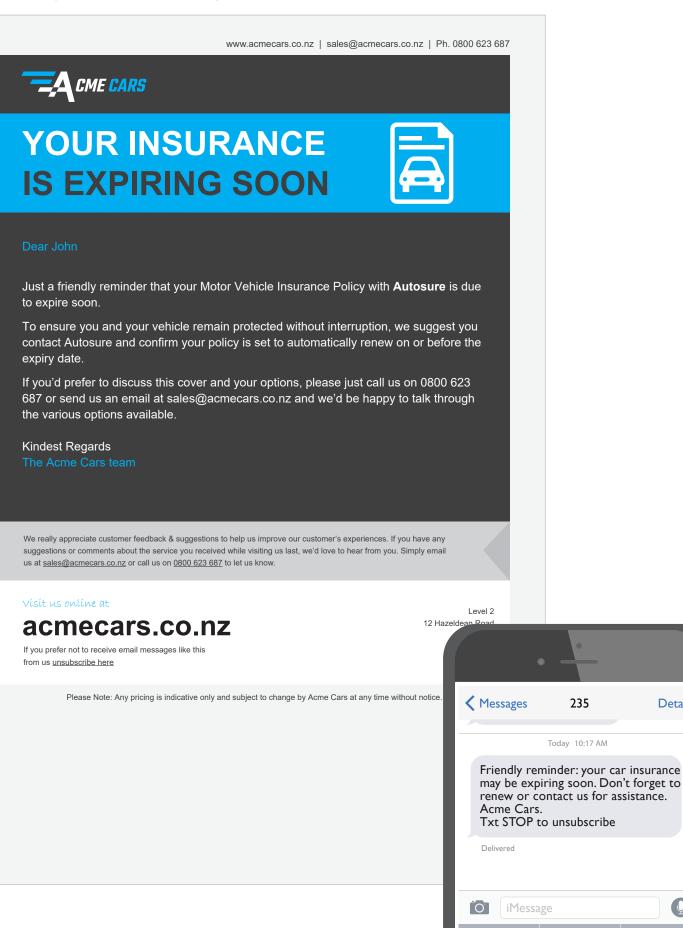
Email Subject: Your insurance is expiring soon.



Details

### **MVI** Renewal

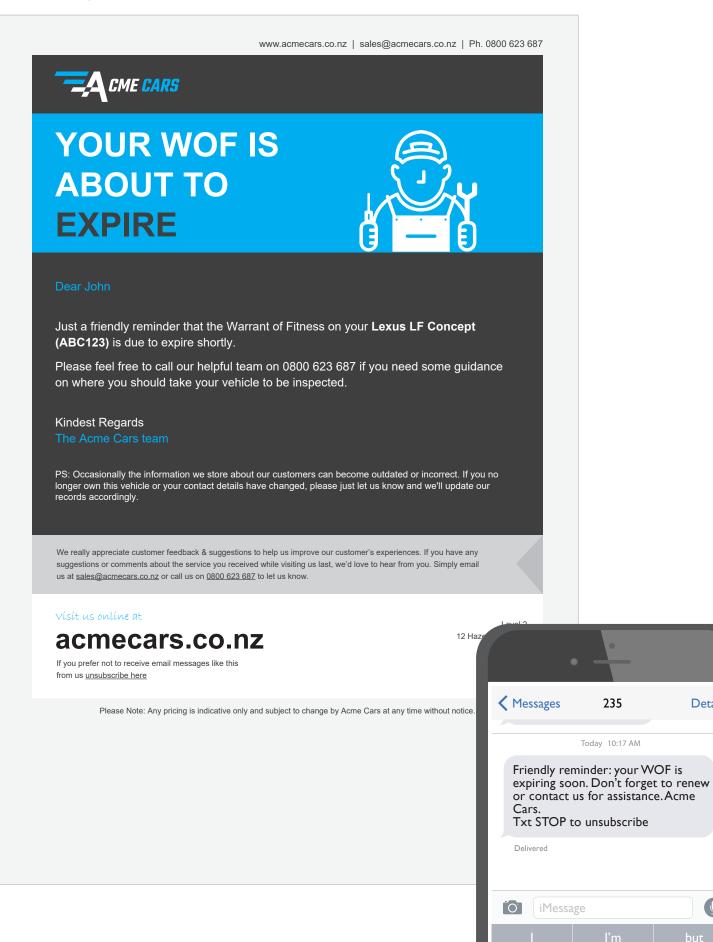
Email Subject: Your insurance is expiring soon



Details

### **WOF** Reminder

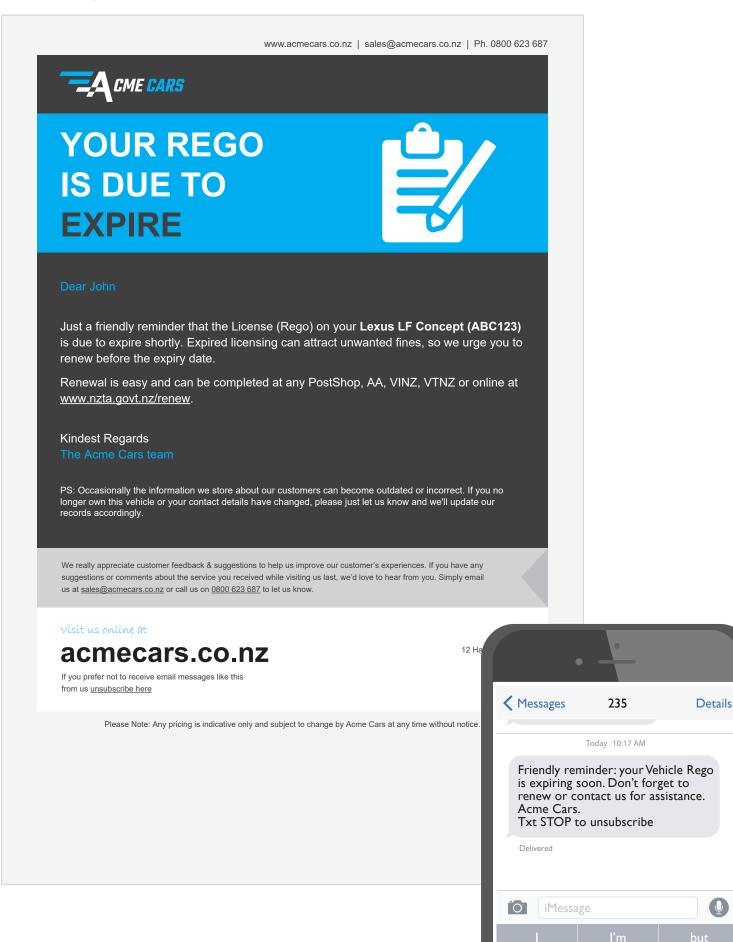
Email Subject: Your WOF is about to expire John



Details

### Rego Reminder

Email Subject: Your REGO is due to expire John



## Trade-in & Upgrade (with Finance)

Email Subject: Trade In & Upgrade your vehicle today John!

www.acmecars.co.nz | sales@acmecars.co.nz | Ph. 0800 623 687



## **TRADE IN & UPGRADE YOUR VEHICLE TODAY**

We are excited to be able to offer you the opportunity to trade-in your current vehicle and drive away with a newer, later model vehicle - all for similar repayments to what you pay now.

In fact, we have a wide range of vehicles to choose from to suit any budget, including some we've handpicked here for you.

Had a change in circumstance or lifestyle and looking to upgrade to something else? Let us know. Our large selection covers most customer requests, but we'd be more than happy to source you something outside of our stock, if we don't quite have what you're after.



2009 Hyundai Cameron Concept

**VIEW ONLINE** 

The team at Acme Cars want to make this a fun and enjoyable opportunity for you. In fact many of our customers drive in with their old car and out with their new - the same day!







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K Messages	235	Details				
	Today 10:17 AM					
Trade-in your car today & drive away with a new one.All for similar repayments to what you pay now! Ask us how.Acme Cars. Txt STOP to unsubscribe						
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## Trade-in & Upgrade (with Finance)





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Today 10:17 AM					
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### Merry Christmas

SEASON'S GREETINGS DANIEL

from the entire team at Acme Cars.

At this time of year we always like to reflect on the year passed and in particular, our incredible customers. With that in mind, we would love to extend to you and your family, our very best wishes for the holiday season ahead and a very healthy, happy and prosperous year in 2017.

If there is anything we can do to assist you during this holiday season please do not hesitate to ask.

Have fun, be safe and enjoy the summer!

#### Vísít us onlíne at

#### acmecars.co.nz

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12 Hazeldean Road Addington Christchurch

